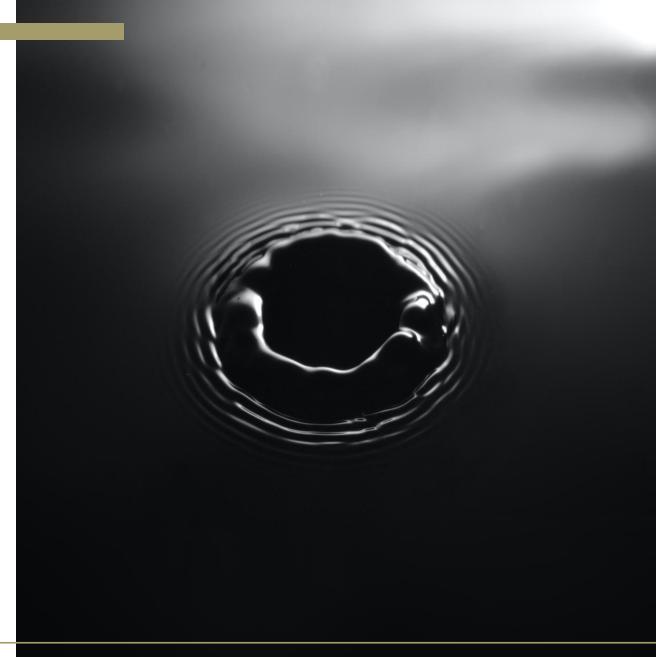


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# Embrace your future with Altarius Capital

We are an Alternative Investment Manager (AIFM) that serves the global investment market, covering the objectives and needs of asset managers, institutional and private clients. We specialize in Asset Allocation of managers, through differentiated strategies, and Wealth Management.

We follow an Asset Allocation methodology focused on identifying managers at a global scale. We select strategies with outstanding features and attractive returns, enabling us to offer Wealth Management services that meet the objectives and aspirations of institutions, family offices and individuals.

We are authorized and regulated by the Financial Services Commission (FSC) in Gibraltar and registered with the Financial Conduct Authority (FCA) in the UK. We are members of the Gibraltar Investor Compensation Scheme (GICS), Gibraltar Funds & Investments Association (GFIA) and the Gibraltar Association of Compliance Officers (GACO).

At Altarius Capital, we are fully committed to Gibraltar as a financial centre of excellence.



### Know how

We are leaders in Wealth Structuring and Institutional Services, with expertise in Asset Allocation, selecting Strategies and Managers with the highest quality standards and Wealth Management.

We set ourselves apart by having the know-how to provide you with a wide range of services that meet your needs and goals.

Our priority is to understand your needs. We use state-of-the-art technology to optimize processes, meet current requirements, and implement projects in a way that complies with current regulations and is prepared for future regulations.









The financial sector is based on trust and reputation, built over time. At Altarius Capital, we focus on helping you define and achieve your life goals. We assign a dedicated relationship manager to you who will stay with you throughout the process, helping you achieve your goals.

# We are your best ally

We want to know your priorities and interests to provide you with a 100% personalised service tailored to your needs and objectives. We will accompany you throughout your journey.

Our team will act quickly to find the right opportunities for you, adapting to changing environments, complex regulations and local processes.



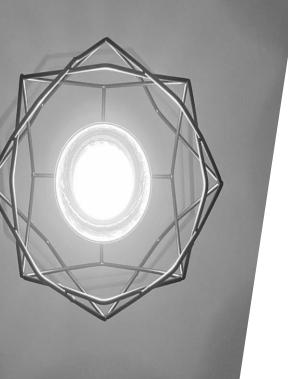


# Embracing the future with ETI

An ETI is a distribution technology for any investment style or strategy. ETI growth continues to be driven by strong regulatory, demographic and structural headwinds.







Think Credit ETI offers the opportunity to invest in debt transactions, secured by mortgages on prime real estate. A mortgage debt strategy with a very conservative LTV (loan to value) and a short-term objective.

We focus on asset-backed mortgage debt with a clear exit strategy. We do not finance business plans, we finance assets.

Our opportunistic approach based on problem solving and quick decision making results in proprietary off-market transactions and removing obstacles.

ISIN	DE000A3G1M05
WKN	A3G1M0
Issuer	Altarius ETI AG
Investment Manager	Altarius Capital Limited
Structure	Exchange Traded Instrument (ETI)
Underlying	Altarius Index PCC Ltd - Cell C
Cell Portfolio Manager	Altarius Capital Limited
Administrator	Altarius Capital Limited
Custodian	Baader Bank
Exchange	Frankfurt
Management Fee	2.0%
Performance Fee	20%
Base Currency	EUR
Offering	Public
Minimum Initial Investment	1 Unit (EUR 1.000)
Liquidity/Pricing	Daily
Inception Date	20/10/2022

The risk profile is high due to, among other risks, the type of investment, the geographical concentration, the credit risk and the impossibility of voluntary redemptions.



# The strategy

# Instrument/ Performance target

- Innovative technology through ETI (Exchange Traded Instrument) listed on the Frankfurt Exchange.
- Target IRR of **7.95% over a 5-year investment period**.

#### Investment Strategy

- Typology: Think Credit ETI's investment strategy is primarily aimed at investing in the real estate market through mortgage debt operations
  - Origination of loans secured by real estate assets to third parties.
  - Acquisition of secured debt such as NPLs (non-performing mortgages), bank loans and foreclosed assets.
- Term: minimum 6 months up to 36 months per transaction.
- Features: strong risk-adjusted returns serving only legal entities.
- LTV: conservative to reduce principal risk and seek typical equity returns.
- Location: prime real estate located in the US and Europe.
- Exit: recovery and redemption mechanisms through tactics such as refinancing, foreclosures, etc.

#### Real estate assets

- Direct and indirect investments in mortgage debt transactions, where Think Credit ETI becomes the beneficiary of the transaction.
- Diversified nature of the real estate asset (residential, commercial, logistics, offices, tertiary or real estate projects).
- Mortgage collateral.





## Investment Opportunity



In the current market environment, marked by rising interest rates and uncertainty about inflation and future earnings, finding the right investment can be difficult. Most equity indices are down more than 20% so far this year (S&P 500 -23%, Nasdaq -32% and Eurostoxx 50 -21%)\*, pushing more and more investors to preserve capital.

To maximise the opportunity for investors to benefit from their investment, whatever their point of view, we introduced Think Credit ETI. This vehicle does not seek to anticipate the behaviour of markets, which are as unpredictable as the people who make them up, but rather their evolution. It invests in real estate mortgage debt with a maturity of 6 to 36 months and a very conservative debt-to-valuation ratio of the collateral.

Boosting business without recurring to bank financing. Thanks to this methodology, our management team has managed different products achieving outstanding results.

<sup>\*</sup>Source Bloomberg S&P 500 (BBG000H4FSM0), Nasdaq 100 (BBG000KKFC45) y Eurostoxx 50 (BBG000P5MYD7) as October 2022.



### Real Estate: Competitive advantage

The real estate and banking sectors, in their close relationship and capital requirements, systematically exploit market inefficiencies and extract value from real estate opportunities. Think Credit offers an essential solution, where the agility, flexibility and speed of debt funds to finance growth, refinancing, restructuring, equity, development or asset acquisition transactions, among others, helps versus the traditional operating model.

Knowledge and Expertise

- Rigorous and sensible process to take advantage of market opportunities.
- Formed by a team with an excellent track record of execution.

Collateralised Debt Mortgage

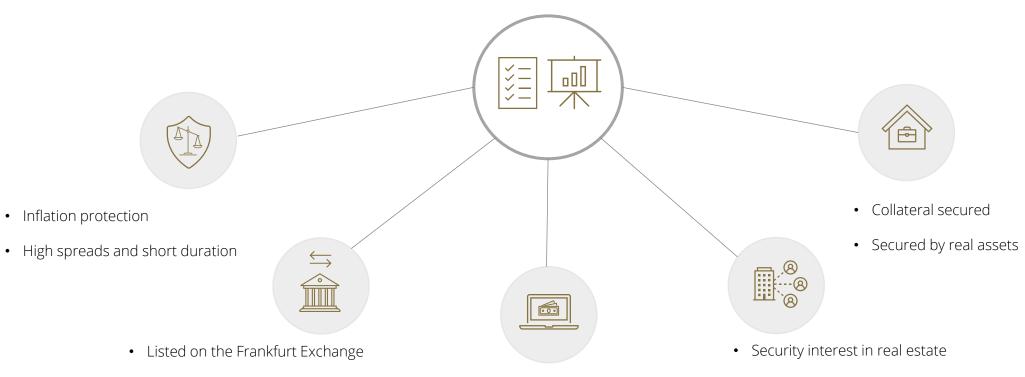
- Proven independent analysis to select the best opportunities.
- Operational capacity in comprehensive debt management.

**Talent** 

- Default risk and capital charges incentivise banks to sell assets.
- It focuses on establishing strategic relationships that enable these transactions to be carried out with the best players in the local market.



### Highlights



- Higher yield than major fixed income indexes.
- Lower volatility than major equity indexes.

- Conservative LTV (Loan to Value)
- Maintaining control of the the transaction

• Exposure to Tier 1 cities in Europe and the United States



### Investment process



Reception of applications Relationships established with local entities and in the financial sector.



Preliminary report This is an eligibility analysis where the information provided is reviewed with special emphasis on the most relevant (qualitative and quantitative) parameters of the transaction such as LTV, location, valuation of the property.



Structuring of the operation appropriate to the portfolio. Breakdown in financial terms, commissions, interest on arrears, legal and fiscal.



Due Diligence Internal valuation from different points of view. Each operation will be supported by independent advisors, legal, real estate, appraisers, ... that complement and enhance the internal analysis (plans, valuations, deadlines, ...).





Approval Proposal submitted to the investment committee that will evaluate the possibility of including the operation in the portfolio.



Monitoring and close-out The monitoring of each transaction will be an essential part of the fund's performance.





Implementation process

Consistent record of execution



opportunities



- Certainty to close a highly valued transaction subject to the underlying asset.
- Established relationships with local entities and in the financial sector.
- ➤ In-depth financial, debtor and collateral analysis.
- > Strict compliance with value parameters and mortgage debt operational structure guidelines.



- Detailed legal analysis to define the litigation and/or exit strategy for the debt structure.
- > Investment monitoring.
- Quick response to changes in legal and derivative circumstances of the structure.





# Management Team









Gabriel López Emilio Martínez Jaime Ortiz-Vigón

Business Development Risk Director Head of Administration

Javier Fdez-Palacios

Investment Analyst





#### Altarius ETI AG

Altarius ETI AG, a subsidiary of the Altarius Capital group, was founded as a platform to transform alternative investments into exchange-traded instruments and to serve the needs of the wealth and asset management industry.

Altarius ETI AG focuses on asset structuring, through the issuance of exchange-traded products (ETIs). The company is built to eliminate the barriers asset managers face when launching an ETI.

Altarius Capital is aims to become a leading provider of Exchange Traded Instruments (ETIs). This platform provides all the operational, regulatory, capital markets and distribution infrastructure to launch and manage an ETI listed on the Frankfurt Exchange.

ETI Securities issued by Altarius ETI AG are issued under the to EUR 1.000.000.000 Programme for the issue of ETI Securities in the form of derivative securities.

The base prospectus got approved by FMA Liechtenstein and is available for download here: <a href="https://www.altariuscapital.com/etis">www.altariuscapital.com/etis</a>

Altarius ETI AG was incorporated in Liechtenstein under the laws of the Principality of Liechtenstein.





# Our Support

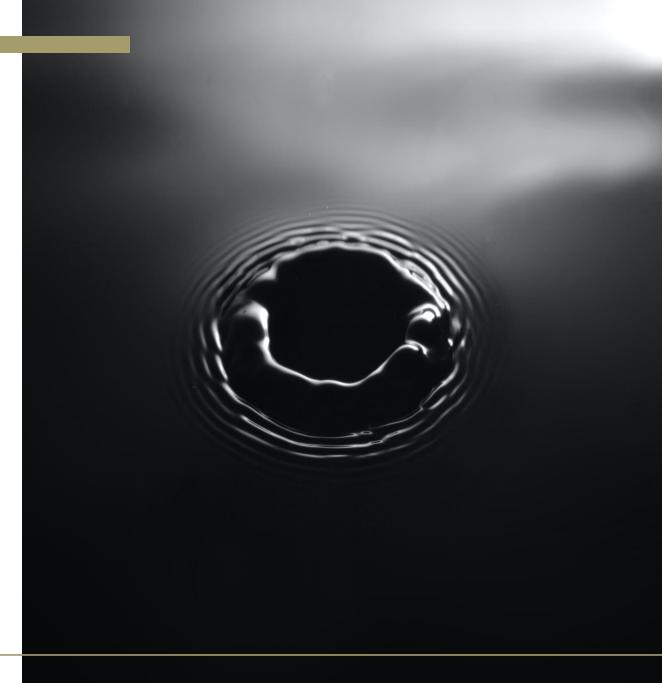
#### Personal Relationships

We understand that you need to make sure that your investors, business, or family are in good hands. By assigning you a relationship manager, we ensure you have a dedicated point of contact who will work closely with you to meet all your needs.

#### Our team

We have a highly qualified professional team, eager to guide you throughout the entire process. We are always ready to listen to you.

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Contact us and give us the opportunity to get to know you better.

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